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SPEAKERS

Scot McKay, Mary Beth Robinson, Edroy Odem



Edroy Odem 00:05

From the mist and shrouded mountaintop fortress that is x&y Communications Headquarters. You're listening to the world-famous Mountain Top Podcast. And now, here's your host, Scot McKay.



Scot McKay 00:18

Oh, how's it going, gentlemen, welcome to yet another episode of the world-famous Mountain Top Podcast. I am your host Scot McKay at Scot McKay on YouTube, Twitter, just about every social media platform. You can also find us at [www dot nonstop podcast.com](http://www.dot.nonstop.podcast.com) on the web hope you'll visit the website if you haven't yet. Also, the thriving Facebook group is The Mountain Top summit on Facebook, hope you guys will join us there too, and I trust you will. With me today is a new friend of mine. Her name is Mary Beth Robinson. She's from Colorado Springs, Colorado, which is certainly a beautiful part of the world. And she is the head honcho at a place called Super Power incorporated. Now I gotta let you know, that is probably one of the most appropriately named business ventures I've ever heard of, because what Mary Beth specializes in you guys are gonna love this and you're gonna love her. If she specializes in helping you find your superpower. Mary Beth, welcome to the program.



Mary Beth Robinson 01:19

Hey, Scott, it's great to be here. Thanks.



Scot McKay 01:22

Yeah, I'm glad to have you here. And it's interesting to me that kind of in your media materials, you mostly aimed your practice towards women, yet, we as guys are the ones who are typically at least very obsessed with superpowers. We watch Marvel movies and read DC Comics and the

superpower phenomenon. superheroes in particular seems to be a very male dominated genre in terms of our thoughts and our attention, right?

M

Mary Beth Robinson 01:51

Yes. But you know, interestingly enough, I have, I probably have more male clients than I do female clients,



Scot McKay 01:59

ah, the female clients just take more, more get NAFTA to get them to come to us after.

M

Mary Beth Robinson 02:05

You know, I think here's what I think after having done this for so many years, that, as you and I've talked about, just previously, men are so used to being acknowledged for what they accomplish. And rarely are they acknowledged for who they are. And as women with other women, we acknowledge each other a lot. But I don't think men are acknowledged nearly as much as they should be, for simply who they are. And when we're talking about superpowers. Our superpower is really who we are at our deepest core. And so if men are never acknowledged for that, then they think their only value is in accomplishing.



Scot McKay 02:55

Yeah, you know, as you talk, I'm not even 100% sure in the notion that we know what that even means. I mean, we as guys will go to dinner parties. And what's the first question we asked each other? What do you do? What do you do? I'm the regional manager for XYZ Incorporated. And that's the natural question, we asked each other. I'm not sure what the alternative question that would allow us to be more heartfelt or holistic or more open, or however you want to call it would even be, what are we talking about here? What's the alternative?

M

Mary Beth Robinson 03:26

You know, I think, I think it would be in the answer. You know, what do you do? And let's say you're somebody who, Scot if you don't mind, let's take somebody like you. And I could go ahead and talk about your superpower.



Scot McKay 03:40

And you don't know me. I don't know you. So you're intuiting everything you're about to say. Right? Right. For the benefit of the listeners. We did this on purpose. I usually have, you know, a whole lot of data dump with my guests. Before we get started get to know each other, we withheld some of that on purpose. Just because you really wanted to flex this, that you're an intuitive person, and you know how to do this, so I can't wait to hear this.



Mary Beth Robinson 04:05

Okay, good. So really quickly, a superpower is something that we are naturally great at. It's something we do all the time. We don't even notice it. It's just part of us and innate talent. Exactly. And it's not usually something like Oh my gosh, what you're a great basketball player or you're fabulous at the violin or you're a great artist. A superpower is so not only something we do naturally, but it is something that we love to do. We're always kind of subconsciously trying to do it. And it's also something that has a positive effect on ourselves and others. So that's what a superpower is a human superpower. So, but And if you look at like amazing, amazing, accomplished people. They're super Power is never, like, I am so great at technology that I invented this thing. That's not a superpower. Like it's an accomplishment. That's an accomplishment. Exactly a superpower is what we bring to our whole world. Like everything that we do. So for instance, there is a world famous person. And there's, I'm using a generic pronoun, so you don't know who it is. But their superpower is, I dig for the truth. And I share it with as many people as I can. That's it. And so that's a superpower. Not, whether you're a CEO, or a celebrity or an entertainer or an inventor, or whatever it is. That's the purpose of this person's life. And that's what they do incredibly well. So So Scott, we'll move on to your superpower now that we've kind of covered what superpowers



Scot McKay 06:02

are Yeah, we're gonna get to the important part me, right, exactly. Right, we're



Mary Beth Robinson 06:06

gonna get to you, right?



Scot McKay 06:07

Every listener just collectively rolled their eyes. I wouldn't be about me every listener saying



Mary Beth Robinson 06:13

you do it. It's so fun. Because I do get to in my everyday life, I get to see people as who they are, and it's so much fun. And people really appreciate being saying. So. That being said, so. Okay, here's what I get about you Scot that probably when you were young, one of the things that you would say is Yeah, but why? Like I get, we're supposed to do this. But why?



Scot McKay 06:43

Yeah, on a Myers Briggs, I would be a very strong n.

M

Mary Beth Robinson 06:47

Okay. Oh, okay. What is what is an in? Well, when you



Scot McKay 06:51

take the four dimensions, or Myers Briggs, the second one is either an asset or an N, which is sensing versus intuiting, which in a typical Jung in fashion means absolutely nothing to describe what that means in context. The sensing person would do things by the book, we've always done it this way, here are the rules, we follow them very left brain was the intuitive the end would want to say, We've never done it this way before. And that's really exciting. I want to innovate, I want to find a new way to do this. Being creative, in terms of process, as well as how you live your life in general is exciting, not frustrating.

M

Mary Beth Robinson 07:29

Exactly. And that is who you are, like, always questioning. But why, why why do we do we do this just because everyone else has done it? And if so, does that really serve us? Does that, you know, does that really give us any value? And there are things that you think, you know, yes, these these have value. And as we age, there are some things that we see differently. But you are always asking, but why. And so you automatically are interested in different ways of doing things, different points of view, and kind of picking like, wow, this really works. This really works. And I'm so I'm gonna go in that way. So that is, that's, that's you no matter what the and you take that questioning into everything you do relationships, how to live your life, what you talk about. I mean, your podcast is a great example. Because you do look at many points of view. And you do ask, well, what's, you know, maybe there's a better would this be a better way?



Scot McKay 08:48

Well, you know, I was hoping for devastatingly sexy, handsome and charming, but I'll take that. That's probably a little more accurate anyway. You know, what you're talking about is very true. I am one of those people who wonders how people can be such sheep. How can you not think about this? A book that I read recently was Malcolm Gladwell, his book, talking to strangers, which I think should be required reading for everybody in the West. And he talks about defaulting towards truth, which means if I want something to be true, I believe it and then it'll take an amount of evidence that is unbelievably powerfully compelling to get past the inevitable cognitive dissonance that comes from me wanting to cling to my truth so much. And he talks about the Bernie Madoff Ponzi scheme debacle from about 20 years ago, where everybody just basically trusted this guy knew what he was doing. And he met well, because he was a nice guy, and he had a lot of experience. Yeah. And one guy stood up and said, Wait a minute, this doesn't smell right. You people tried to block him. He got death threats, et cetera, et cetera. And 20 years later was Sam Bateman fried history repeats itself in the crypto market. And I'm just left thinking well yeah, all The signs were there. I mean, politics nowadays, you see people trying to defend Biden, you know, he doesn't have cognitive decline. And oh, Donald Trump is a born again, Christian bible thumper. He's not this terrible guy. And you look at both of these situations, and both of these groups of people who are treating politics like it's religion,

which it is for many people. And I'll tell you, what, Marybeth, I come up with this apparently original thought, why can't they both be idiots? I mean, is that an option here? Can all these politicians like be a little less than honest all the time? Or ethical? Or, you know, could it be that everybody's trying to get paid under the table here, but apparently, that's not an option, because you got to pick aside and cling to it to the bitter end, even visa vie, the hideous truth. So yeah, I think that's exactly correct. And I find it amazing that so few people really ask why they just blindly follow along and with that, for me comes anti victimhood. I don't want to be beholden to anybody, either. I want to make my own way, come up with my own solutions, and have that sense of accomplishment, which I guess is to be expected, given that I'm a man, I'm still tied to my accomplishments. But you know, ultimately, I agree with everything you said, I think you're right on the money. That's really fascinating.

M

Mary Beth Robinson 11:19

Well, and the the interesting thing is the other the other part of it for you is that it is also about freedom, you are a fierce garter of your own freedom, you will not be put in any kind of box, or, you know, this, this guy is like this, and, and put in any kind of preconceived notions because you're always evolving. But freedom is huge for you. And you've always gone your own way. And so if we take this and say, okay, here is your, here's your superpower. I don't do anything just for fun. Like, I only work with people in their superpowers, because it makes a difference. So now that we have your superpower, what difference does that make? And part of what a difference that makes is that you actually take something that you that's really obvious, like you said, you just said, I don't know how people don't think like this. But you know that people don't think like this, there are many people who don't. So we assume that however we are, for at least a while, we assume that that's how other people are. So we completely dismiss our superpower. And your superpower is that you, you do like to really connect with people, and you love the exchange of ideas. And ultimately, you love that freedom for have, I really find this works for me, I'm going to do it. I don't care what anybody says. So in whatever you decide to do with your life, and you know, this is certainly this podcast is certainly part of it. You're using your superpower. And you're using it in ways that really open up things for other people. And they're interested in what you're finding. And you share your ideas so generously, and so succinctly that they can understand them. So you can build a following very easily, because people are drawn to oh, gosh, you know, this does sound the sounds practical. This makes sense. And I really love that concept of let's see what works. And let's go out there and let's not be afraid to, to think,



Scot McKay 13:55

well, I've never been accused of being succinct. I've been talked about as being a little long winded, frankly, a little verbose. Yeah. Because I I have been described as someone who loves to listen to himself talk. And I'm probably guilty as charged. I'm one of those people who learns by talking. When I talk things out, I figure things out. Yes. Yeah. Once again, not doing what you're told back in grade school, you have two ears and one mouth for a reason. I have not ever figured out that reason. I need like, you know, like when you have a really, really good meal, you wish you had two stomachs, kind of aloneness.

M

Mary Beth Robinson 14:31

But you know, that's one of the things that's great about you. And so conversation that is really about, hey, I'm learning this, and that is about looking within and here's what I'm, here's what I'm seeing. Here's what I'm learning. I'm not, not everybody can have those conversations. But to me, those conversations are like they are here. huge leaps forward, whenever we have a good conversation, it does something so powerful with our understanding. I think it's one of the best tools that we've got.



Scot McKay 15:11

Yeah, I'm also a curious person. So I treat every conversation with someone else's the opportunity to learn to gauge their understanding better, to broaden my own horizon. I think that's probably why I've loved to travel and love to talk to people. You know, as a young man, I'm brash, I'm arrogant. I think I know everything because I'm smart. And I did a lot more trying to impress other people than sitting back and letting them teach me, but with grizzled age and maturity, and dare I say, wisdom, I've learned that it's a whole lot of fun to gain knowledge from other people. And I'll tell you where that hit me like a lightning bolt. And I've talked about this with the guys on the show before is in working with Navy SEALs. Because the Navy SEAL guys are the baddest ass guys you can think of. Yeah. And they listen. And I finally asked one of these guys, why are you guys so amazingly coachable? Because I'm a Navy SEAL? And the magic answer was, well, we don't need you to be a Navy SEAL. I came here to get everything you've got that I don't have yet. And I'm gonna take it all and leave with it. Exactly more empowered. I'm like, Oh, that is so great.



Mary Beth Robinson 16:20

It is so good. Because for some people, conversations are about domination. And when we step out of that paradigm, it is so helpful, just like a Navy Seal, who's gonna say, What can I? What can I discover? That's going to give me it's going to make me better at who I am. And what I do



Scot McKay 16:43

help me win this battle with knowledge and information. Not Absolutely.



Mary Beth Robinson 16:47

Yeah. Right. Right. Because it's also, you know, there's so many ways we can grow, and so many ways we haven't even thought of yet. And one of the things that I find in my work is that I say a couple of things. And then I let that sit. And I let people just experience like, wow, it's like, you just gave me permission to be me. So, like for you, you have such a drive for freedom. You really, it's so important to you that you are never tied down in a way other than that you have gone out and said, Okay, I'm gonna stay within these parameters and a certain thing, that's fine. If you're the one who says it. Yeah, usually



Scot McKay 17:36

that has everything to do with Will I get arrested for doing this or not? Back to freedom. Right.

M

Mary Beth Robinson 17:41

Right, exactly. Right. Right. But you're, I guess I want to make clear that any kind of new information that we get. And what I usually point out is, it's never, it's never a huge surprise to somebody. But it's like a reminder, like you have freedom to use this ability you have to the nth degree. And most of the time, it's counter to how we think we have to succeed. Like, you know, you're an entrepreneur or Scot, you should do things this way. And I have a feeling that you didn't do that, as you were creating, what you have is yours was more, I'm going to, I'm going to take things under advisement. But at the end of the day, I'm going to do it like I do it,



Scot McKay 18:31

sometimes to my peril.

M

Mary Beth Robinson 18:33

But well, you know what, we all have to learn lessons. You know, but they're your lessons to learn. And once you learn them, you get it. So there's nothing wrong with figuring things out yourself. But that that enables you to do so many things. It enables you to speak to a variety of people. It enables you to always have fresh things going on. And when we've learned something about ourselves, especially our superpower, which is kind of like I hate to say this word because people people have such a fixation on that this is a bad word, but it's your shortcut. Like why go three miles around when you can take 10 You know 10 steps and be at that same place it's our shortcut it's when we're using our superpower literally life is easier because we have we were born with not only that purpose that superpower but with all the tools we need to have it work really well. So if we're not doing that that would be like a Navy SEAL going into battle with you know, let's say one I covered up he you know, he would want that I that ability to have both eyes.



Scot McKay 19:55

I guess that's why Dan Crenshaw is in Congress. Now.

M

Mary Beth Robinson 19:58

You know what I am So, does Dan Crenshaw not have an eye? Yeah, Dan



Scot McKay 20:03

Crenshaw is the guy who represents part of Houston who's an ex navy or retired Navy SEAL. There's no such thing as an ex Navy Seal, right? He's retired Navy Seal and has an eyepatch. Okay, got it famously. In Congress. Yeah,



Mary Beth Robinson 20:15

exactly. Exactly. So. So when we, when we know ourselves more and more in many, many ways, including superpowers, we just, were more functional. We have access to all to our genius, to to creativity, resourcefulness, everything, and joy.



Scot McKay 20:37

Well, you know, I don't take any umbrage at you calling a superpower a shortcut, because that's what it's supposed to do for you, isn't it? Something that was a superpowers was be super powerful. And it certainly wouldn't make anything more complicated or more arduous a task. It's supposed to make things easier, because after all, that's what I'm naturally talented, and good at. Right? Yeah, I see that. Yeah, I feel like we talked about me a little too much here. And I want to talk about how guys can find their own superpower. And I specifically want to talk about what you as a female human being Mary Beth would see as men superpowers when it comes to relating to women, what would those include?



Mary Beth Robinson 21:19

You know, everyone, and this is so maddening. I know, but everyone has their own unique superpower. And it's interesting, I have a good friend of mine who's a who's like a, certainly known on the national scale. It was an attorney. And he's completely arrogant. And I have had the conversation with him. I said, You are arrogant. And everyone knows it. But you that's your superpower. And it is his superpower. Before we had this conversation, he would hide it. And he would look kind of smarmy, you know, like, you're like, where are you? Where are you pretending? Now he owns it. And he's like, just this unstoppable attorney. But and I'm not saying that men are arrogant. This is a you know, everybody's got their own their own superpower. But his superpower is arrogance. Like he knows. He's super confident himself. And so for with women? Let's see, that is a good question. I would say, okay, as a general rule, when you know what your superpower is, and you're aligned with that you're allowing yourself to express that, then you have your own charisma. Now, it's not gonna look like you know, not everybody's gonna look like Tony Robbins, or Marlon Brando or, you know,



Scot McKay 22:48

you're gonna attorney friend. Right?



Mary Beth Robinson 22:51

Exactly, exactly. But when we are using our superpower, we are more sexy. Because enthusiasm in life and engagement is sexing. Regardless of what you look like, people, it's like a magnet to other people.





Scot McKay 23:10

So a superpower by definition is going to be magnetic, at least to some.



Mary Beth Robinson 23:15

Absolutely. I mean, when I mean, when you see somebody on stage, let's say a dancer, who is dancing, and you're like, oh, my gosh, that is so beautiful. Or if you see, like, I mean, I see it all the time. And, you know, musicians, guitarists, and I mean, they're just taken away by the music they're creating. What's more sexy than that? That's sexy. You know? Like, what if you have a man who is like, a great teacher, a great teacher, like he can teach anybody anything. And people are just left with? Oh, my gosh, I was just in the it's just in the presence of mastery. That is sexy, too. It's not what you're doing. It's your alignment with who you are. That is sexy.



Scot McKay 24:06

Let's talk about that for a second because I think that there's some elaboration. Yeah. Okay. Because remember, a lot of us as men are still tied to our accomplishments. I'm a great guitarist. Therefore, I'm sexy. Because I learned how to play guitar, playing guitar as a chick magnet, right? I think most guys would cognitively be able to wrap their minds around that. But what a woman probably is actually feeling is this guy expresses himself so powerfully through music that I find it sexy. Absolutely. Absolutely. In other words, the musical ability, the knowing where to put my fingers on the fretboard and what strings to pluck with the other hand, is a mechanical representation of that suit. power that makes him sexy isn't a superpower in and of itself?



Mary Beth Robinson 25:03

It's not. It's absolutely not, you know, it's, it's somebody who's doing something that really is their purpose. And when when anybody does that, it is, it doesn't matter. It's what you're bringing to what you're doing. Because I've seen guitarist who don't look sexy.



Scot McKay 25:23

All right, can I offer a few examples? real life human beings? I know you don't want to drop names. You said that this arrogant attorney, you know, and this other person? Yeah, you probably know who they are. I'm gonna drop names. Okay. And I'm gonna do so in the context of certain fields. Okay, okay. Politics, certain politicians are sexy. Certain politicians aren't. Bill Clinton is sexy. Totally. Right, because Cruz is sexy to nobody. Right? Perhaps his wife. Why? Because Ted Cruz is wonkish. He's a lawyer. He is by the book. He's a policy walk. Yeah, he's a policy guy. You could argue he has some personality traits that make him not particularly likable, or charismatic. Yeah, but there's that word again. charisma. Charisma to me is defined as likability combined with leadership. I love this person. And I'm following them wherever they're going. That's charisma. So Bill Clinton for all his foibles playing around with interns in the Oval Office, and, you know, whatever his policies were, he was so darned likable. Yeah, that we've been back in office regardless, whereas Ted Cruz is constantly on the edge of being thrown out, even in a red state because people hold their nose and vote for him.



Mary Beth Robinson 26:45

Right. And what I would say is that, you know, say what you will about, about Bill Clinton, and there are lots there's lots to say. But deep in his heart, he really does like people. He likes people. Yes, I



Scot McKay 27:02

believe that.



Mary Beth Robinson 27:03

Yeah, exactly. And so when he talks to people, they're like, he likes me. And you know why? Because he does. Now, in politics, there is That danger of Gosh, I've got to be this way. And I've got to be that way. And let's say you're somebody who is just kind of a curmudgeon, and you're not you really care about, let's say, I don't know, wind farms, okay? And you're all about wind farms, and you're like, you're into it. You're gonna be more sexy, making policies for wind farms than you are trying to be like Bill Clinton, because Ted Cruz probably tries to be like, you know, something, and he's just missing the mark. He's not aligned with who he really is. And when people are aligned with who they really are. They are sexy in in a certain way. Like for me. I know Eric Clapton is an incredible guitarist. I don't find him sexy on stage. But But like, Mark Knopfler incredibly sexy. Wow, I know, coming. Well, and Mark Knopfler is not I mean, he is not a classically good looking guy. But when he is playing, he's all in. And Eric Clapton tends to be an incredible like technician. But if he's not really in the moment, he's not sexy.



Scot McKay 28:39

Interesting. Interesting. Okay, let's go on. Okay. I have a point I want to make about politics. But I am going to dissect this conversation from vertical markets for the sake of keeping the topic intact, that we're talking about in terms of superpowers themselves. Hope that makes sense. Okay. A comedian who is going to be successful, commercially, even, you know, in their career is going to have a successful career, generally speaking, is someone who loves her audience and really wants them to have a good time.



Mary Beth Robinson 29:13

I don't know about that. Well, hold



Scot McKay 29:15

on, let me I thought the opposite would be the person who is only seeking approval and needs people to laugh at their jokes. Because human nature is such that we will withhold laughter and approval from people who seek it too much.



Mary Beth Robinson 29:29

I totally agree with that. Yeah.



Scot McKay 29:30

So I'm going to open mic night and see all the people who never make it. They're too busy trying to get approval. They're like, Hey, I'm funny, aren't I? Yeah. Whereas someone like Gabriel Iglesias or Larry, the cable guy will get up there and just have fun. People enjoy the time as much as they are. If they're not enjoying the laughter. The people in the audience won't either but I'd love to hear where you're dissenting with me on this point. So go ahead.



Mary Beth Robinson 29:54

Okay. There are people that are upset like Jeff Foxworthy. He looks just like the night So this guy ever he actually does I don't know if he is but he sure seems like it. But and he likes his audience. But then you get Ron White. Do you know who Ron Wyden but I love Ron White? Yes. And you know what's great about him? I don't think he gives a cares about it. I don't I don't know what I can say here, but he does not care. I don't think he cares about his audience at all. But not in a bad way. Ron White is fully being wrong white with no apologies.



Scot McKay 30:30

Well, I guess I'm not talking about neediness. Yeah, I'm talking about anti neediness. You love the craft? You love the work? It's the love of the game? I'm good at it. I'm sharing something with you. I want us all to have a good time. Yes. Right. Now that I need you to love me.



Mary Beth Robinson 30:45

Right. Right. Right. Yeah. In in that context? Absolutely.



Scot McKay 30:50

Right. His superpower is helping people feel comfortable and entertain and he just relaxes into that instead of force feeding it.



Mary Beth Robinson 30:56

Exactly. And he just is who he is. I think we so easily jump into the what's the guy thing to do here? And what's the you know, and it's all like, looking at other examples of people. But when you look at examples of people who powerfully are who they are. So many of those rules go out the window.



Scot McKay 31:20

Alright, so a couple more examples. generically speaking, we've all had to deal with a salesperson who was in sales because they couldn't get a job elsewhere or thought it'd be a lazy way to make money. Sure. Meanwhile, we've all had salespeople who we forget are salespeople, because they're quite literally helping us buy what we want already. Right? Big difference. One person is a gifted salesperson, the other person isn't. Yeah, that's what I'm talking about. Okay, now, I want to go back to politics for a second. Some people may have a superpower that draws people to them, but maybe polarizing at the same time. So Donald Trump, to me sounds a lot like your friend who's the attorney, he's incredibly arrogant, and won't let anything get to him. And if you believe, with Donald Trump, and what Donald Trump's about, you think that's the greatest thing ever, and he's your hero. If you don't like Donald Trump's policies, and you disagree with them, then he needs to go to jail for the rest of his life. Because what a jerk. Right. So is that a superpower? Or is that something else?



Mary Beth Robinson 32:22

You know, that's a good question. It really is. I mean, I think that Donald Trump certainly has superpowers. I mean, everybody does. It's just about how you use them. And there are people who are naturally really, they, they just have a natural way to get people to follow them. And but a superpower, one of the three tenants says, that makes a positive difference for yourself and others. So I would say that polarizing people, while it may do certain things, it may not be the most effective way to lead. So you know, sometimes people take their superpower, every superpower has a dark side. Yes, you know, let's say you're really charismatic. But you use it all to make yourself feel better or something like that. You know, it's all for



Scot McKay 33:18

you run away with everybody's money. Yeah, exactly. Wendling.



Mary Beth Robinson 33:23

Right. Right. So Donald Trump, of course, has, has amazing superpowers.



Scot McKay 33:28

The superpower is to make everybody talk about him all the time, like we're doing right now.



Mary Beth Robinson 33:32

Right? It is amazing. You're absolutely right. But yeah, it really it really doesn't have the effect that it would if it were used in a positive manner.



Scot McKay 33:48

I agree with that. Donald Trump would be Reagan esque ly powerful and popular if he didn't have that dark side that threw a wrench in everything.



Mary Beth Robinson 33:57

I you know what I do I that I don't see anything wrong with that statement.



Scot McKay 34:02

I mean, even when Joe Biden and you know, we understand he's getting a little older, maybe he's not all there. But when he went to Hawaii, where people were literally burned alive, oh my gosh, and he's talking about himself and his Corvette. That is a squandered opportunity to gain support. Right? It is He almost had a tear in his eye and went, Man, I am so unbelievably humbled by what's going on here. Listen, I'm going to send FEMA over here. Like I've never sent FEMA anywhere in my entire life. The likes of which you've never seen before, was what Donald? And he said, it's a moral imperative. And I can't even begin to imagine what you all have suffered in a paradise like this. Yeah, get on it right now. All of a sudden, his approval would have gone up 10 points. I know and that just won't do it because they're so arrogant.



Mary Beth Robinson 34:48

Right? And that would have taken third, literally 30 seconds to say, Listen, I'm not going to talk very long because we got work to do. Yes, yes, yes. I'm gonna be over here giving people water and or whatever it is. But yeah, you know, your superpower you really, if you don't use it, it will use you.



Scot McKay 35:09

Wow. That's a Mic drop. Right there. Yeah, this has been a great conversation. Unfortunately, we're running out of time. I'd love to have you back and really focus on how men can decode their own superpower. Yeah, especially when it comes to women. I think that if we like women, that's a superpower. I would say, I don't know if you're gonna count this as an accomplishment. I'm gonna nobody likes the other gender anymore. The other one is, is humor. If you know how to be ironically funny, it's like you get women eating out of your hand. But that's just my final little Mini Mic drop on top of the mic drop the middle level mic drops already. Mary Beth Robinson is her name. She's from superpower incorporated in Colorado Springs, Colorado. And when you go to mountaintop podcast.com front slash Mary Beth, you will be teleported to her site and she told me that she offers you a free one to two paragraph kind of assessment of sorts of your own superpower. You got to take her up on that. That's the sounds like a whole lot of fun. And that's when you go to mountaintop podcast.com front slash Marybeth ma ry B E th. Marybeth what an incredibly fun Podcast. I'm so glad to meet you.



M**Mary Beth Robinson 36:20**

It's been a great experience. Thanks.

**Scot McKay 36:22**

Yes, you're quite welcome. And indeed, we hope you'll come back soon. I'd love to. And gentlemen, when you go to mountaintop podcast.com Please be sure to check out the master classes you can find a shortcut. There's a word that came up in this particular show to all those master classes when you go to mountaintop podcast that conference slash masterclass. Also get on my calendar to talk to me for free for 25 minutes about what's on your mind. You're going to find that although I love freedom and everything, Marybeth said, I'm exactly who you think I'm going to be. You probably know a little bit more about me after Mary Beth spilled the beans. But regardless, when you get on the phone with me, you're going to find I am the same guy you know who puts his pants legs on one at a time, we could talk about where you are with women where you'd like to be and if we want to put a plan in place to make that happen with a coaching program or me guiding you to the right program that you can download. Regardless, we'll get that done for you on that call all that and more is there for you at Mountain Top podcast.com Visit our sponsors origin in Maine heroes soap company and the key port while you're there also and use the coupon code mountain 10 For an extra 10% off when you get yourself anything from any of our three sponsors. All that and more is there for you at mountain top podcast.com And until I talk to you again real soon. This is Scot McKay from X & Y Communications in San Antonio, Texas. Be good out there

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